



# SELLER'S ESTIMATED PROCEEDS WORKSHEET

1 **SELLER:** \_\_\_\_\_

2 **PROPERTY:** \_\_\_\_\_

3 **ESTIMATED CLOSING DATE:** \_\_\_\_\_

4 **PRICE:** ..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

5  
6 **LESS ITEMS TO BE PAID BY SELLER:**

7 1<sup>st</sup> Mortgage /Deed of Trust..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

8 2<sup>nd</sup> Mortgage/Deed of Trust..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

9 Other Encumbrance..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

10 1<sup>st</sup> Mtg. Interest Proration: From \_\_\_\_\_ to \_\_\_\_\_ \$ \_\_\_\_\_ \$ \_\_\_\_\_

11 2<sup>nd</sup> Mtg. Interest Proration: From \_\_\_\_\_ to \_\_\_\_\_ \$ \_\_\_\_\_ \$ \_\_\_\_\_

12 Tax Proration: From \_\_\_\_\_ to \_\_\_\_\_ \$ \_\_\_\_\_ \$ \_\_\_\_\_

13 Mortgage Prepayment Penalty ..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

14 Title Insurance Policy..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

15 Escrow Closing Fee..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

16 Unpaid Assessments (if not assumed by buyer)..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

17 Broker's Commission ..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

18 Other Commission..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

19 Homes Association Dues..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

20 Buyer's Closing Costs Paid by SELLER..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

21 Costs not payable by Buyer\*..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

22 FHA/VA or Lender Discount Points ..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

23 Release of Lien Fees..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

24 Home Warranty Fee..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

25 Other..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

26

27 **POTENTIAL ADDITIONAL EXPENSES**

28 Inspection Related Repairs ..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

29 Wood Infestation Treatment ..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

30 Other..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

31

32 **Total to be paid at Closing** ..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

33 **APPROXIMATE NET PROCEEDS**..... \$ \_\_\_\_\_ \$ \_\_\_\_\_

34

35 The above items do not include any lender requirements, insurance prorations, or escrow balances to be paid or received

36 by SELLER. Interest is paid in arrears and will vary according to the pay-off date. FHA and some lenders may charge

37 interest through the end of the month in which payment is received by lender. SELLER is responsible for notifying his

38 lender of his intent to pay-off the loan and assumes responsibility for any lender charges not included in the above items.

39 **THESE ARE ESTIMATED COSTS ONLY. FINAL FIGURES WILL BE DETERMINED AT CLOSING.**

40 **SELLER:** \_\_\_\_\_

41 \_\_\_\_\_ Date

42 **SELLER:** \_\_\_\_\_

43 \_\_\_\_\_ Date

44 **By:** \_\_\_\_\_

45 Licensee \_\_\_\_\_ Date

46 \*Some lending programs do not allow Buyer to pay tax service fees, underwriting fees, etc.

Approved by Legal Counsel of the Kansas City Regional Association of REALTORS® for exclusive use by its REALTOR® members. No warranty is made or implied as to the legal validity or adequacy of this Contract, or that it complies in every respect with the law or that its use is appropriate for all situations. Local law, customs and practices, and differing circumstances in each transaction may dictate that amendments to this Contract be made. Copyright January 2012. Last revised 05/10. All previous versions of this document may no longer be valid.